ASSETLINE FINANCE LIMITED

**Key Facts Document** 

This document (hereinafter referred to as KFD) details the features of the products

which are offered to customers of Assetline Finance Company Limited (hereinafter

referred to as AFL/the Company). The Company reserves the right to amend, delete

and add any terms, conditions, related fees/ charges herein, in accordance with any

directions or regulations issued/revised from time to time.

This KFD is developed for customer information as required by the Finance Leasing

(Financial Customer Protection Framework) Directions No. 01 of 2018 issued to all

Specialized Leasing Companies.

**Procedure for resolving Customer Complaints** 

AFL is committed to provide preferred financial solutions with competitive interest

rates, prompt service and convenience to its customers using methodical and efficient

processes through its competent team of professionals.

In the event you are dissatisfied with the service you can lodge a complaint in writing

(letter/email/fax/ via website or Facebook)

Address: No. 120, 120 A, Pannipitiya Road, Battaramulla

Fax: 0114 700 101

Website: www.assetline.lk

Email: info@assetline.lk

**Facebook:** https://www.facebook.com/assetlinelk

or verbally (hotline/mobile/walk-in)

Mr. Kumara Prasanna – Manager, Customer Service

Hotline: 0114 700 100

Mobile: 0777 445 461

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Ms. Anchana Raviendrarajah – Executive, Customer Service

Hotline: 0114 700 100

**Mobile:** 0773 643 670

Complaints received by the Customer Service Division of AFL will be entered into the

system within one (01) working day and an acknowledgment will be sent to customers

via SMS. We will endeavour to resolve the issue(s) within a reasonable period of time.

Customers reserve the right to obtain advice from the Financial Ombudsman if

complaints/issues are not satisfactorily resolved by the Company.

Financial Ombudsman

Address: 143/A, Vajira Road, Colombo-05.

Telephone: 0112 595 624

Fax: 0112 295 625

Email: fosril@sltnet.lk

Website: www.financialombudsman.lk

**Applicable Legal Provisions** 

The company complies with applicable legal provisions related to products and

services offered within the framework of below mentioned legislation;

• Consumer Credit Act No. 29 of 1982 as amended

• Finance Leasing Act No. 56 of 2000 as amended

Civil Procedure Code as amended

Mortgage Act No. 6 of 1949 as amended

**Procedure for obtaining AFL Products and Services** 

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All potential customers are invited to visit the Head Office or the nearest AFL Branch and discuss with AFL representatives about their requirements.

Following the discussion, the Company will issue an application for them to apply for products or services. Once the duly completed application is received it will be processed and evaluated to consider the request to offer the relevant financial products suitably.

## **Products and Services**

Product	Key features and nature of products/ services	Main terms and conditions	Interest Rates / Penalty Rate	Charges/ Fees/ Commission(s)	Benefits to customers
Leasing	A wide range of leasing facilities are offered by AFL to customers who are professionals, businessmen, self-employed/employed individuals or corporates.  A range of features are offered through the leasing products for customers who intend to finance automotive such as motor cars, mini trucks, three-wheelers, motorcycles etc.  We offer flexible as well as convenient payment structures which can be customized as per the	Personal customers can apply for a lease provided they produce the following documentation;  Proof of Identification (NIC/DL/PP)  Proof of place of residence (NIC/Utility bill/GS certificate)  Proof of Income (Salary Slips/Bank Documents /other proof documents)  Vehicle details (Supplier / Vehicle details/ Valuation)  Guarantor details (NIC/Billing/Income	Interest rates applicable for lending products will be decided based on the type of facility, tenure, client's creditworthiness and the security offered; based on market conditions, interest rates are revised from time to time.  Penalty interest will be applicable only after seven (07) days' grace period. The prevailing rate is 48% p. a.	<ul><li>Postage</li><li>Stamp duty</li><li>RMV charges</li></ul>	<ul> <li>Utmost Convenience</li> <li>✓ Network of 53 branches situated island wide</li> <li>✓ Easy Pay Machines, Payment Collection Centres, eZ Cash, branches of People's Bank, Sampath Bank PLC, Hatton National Bank PLC and Bank of Ceylon for lease rental pay-ments and Sampath Vishwa, HNB and People's Wave online payment platforms.</li> <li>Speedy turnaround time (TAT)</li> <li>✓ Facility is processed fast</li> <li>✓ Dedicated and skilled marketing staff who provide</li> </ul>

customer requirement.	proof)		exceptional service.
	Corporate customers can apply for a lease provided they produce the following documentation;  • Proof of Identification (BR/Form 41 or 01)  • Proof of Registered Address (Form 13)		<ul> <li>Reasonable Pricing &amp; Charges</li> <li>✓ Competitive pricing/interest rates</li> <li>✓ Fixed service charge which does not depend on the value of the contract</li> </ul>
	<ul> <li>Proof of Financials that require to be disclosed (Financial Statements /Bank Documents/other proof documents)</li> </ul>		<ul> <li>Special benefits when applying for Second facility</li> </ul>
	Guarantor details     (NIC/Billing/Income     proof)		
	<ul> <li>Vehicle details         (Supplier/Vehicle         details)</li> </ul>		
	<ul> <li>Approved Board Resolution(s)</li> </ul>		

Auto	This product is for	Personal customers can apply	Interest rates applicable for	•	CRIB charges	•	Utmost Convenience
Loan	customers who intend to finance non-commercial motor vehicles.  All professionals, businessmen and corporate entities are eligible.  AFL offers flexible as well as convenient payment structures which can be customized as per the requirement.	for a loan provided they produce the following documentation;  Proof of Identification (NIC/DL/PP)  Proof of place of residence (NIC/Utility bill/GS certificate)  Proof of Income (Salary Slips/Bank Documents/other proof documents)  Vehicle details (Supplier/Vehicle details/Valuation)  Guarantor details (NIC/Billing/Income proof)  Corporate customers can apply for a loan provided they produce the following	lending products will be decided based on the type of facility, tenure, client's creditworthiness and the security offered; based on market conditions, interest rates are revised from time to time.  Penalty will be applicable only after seven (07) days' grace period. The prevailing rate is 48% p. a.	•	RMV charges Insurance Premiums Administrative/ documentation charges Mortgage fee	• • • •	Network of 53 branches situated island wide  Easy Pay Machines, Payment Collection Centres, eZ Cash, branches of People's Bank, Sampath Bank PLC, Hatton National Bank PLC and Bank of Ceylon for lease rental pay-ments and Sampath Vishwa, HNB and People's Wave online payment platforms.  Speedy turnaround time (TAT)  Facility is processed fast Dedicated and skilled marketing staff who provide exceptional service.  Reasonable Pricing & Charges

	documentation;		✓	Competitive pricing/interest
	Proof of Identific	eation		rates
			✓	Fixed service charge which
	(BR/Form 41 or 0	)1)		does not depend on the
	Proof of Register	red		value of the contract
	Address (Form 1	3)		
	Proof of Financia	ds that		Special benefits when
			•	•
	require to be dis	ciosed		applying for Second facility
	(Financial Statements/Ban	,		
	Documents/othe			
		er proof		
	documents)			
	Guarantor detail	s		
	(NIC/Billing/Inco	me		
	proof)			
	Vehicle details			
	(Supplier/Vehicle			
	details)			
	Approved Board			
	Resolution(s)			
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Business	
Loans	
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Business loans are offered to SMEs & medium scale corporates for working capital, infrastructure development in order to facilitate business growth.

Vehicle importers, dealers and related business enterprises are considered as a priority sector.

AFL offers, off-the-shelf as well as tailor-made facilities considering clients' cash flows and business opportunities, with flexible repayment options.

Trade finance facilities and Factoring facilities are also considered on selective basis and thereby the Company offers the full spectrum of facilities that

Personal customers can apply for a loan provided they produce the following documentation;

- Proof of Identification (NIC/DL/PP)
- Proof of place of residence (NIC/Utility bill/GS certificate)
- Proof of Income (Salary Slips/Bank Documents/other proof documents)
- Vehicle details (Supplier/Vehicle details/valuation)
- Proof of Collateral/Security (Property/Vehicle)
- Guarantor details (NIC/Billing/Income proof)

Very competitive interest rates are applicable for all lending products and same will be based on the rating of each client (a robust internal rating process is applied for all unrated clients).

The interest rates are also based on the external market conditions and shall be revised from time to time as applicable.

The following charges would be applicable when obtaining a Loan facility;

- CRIB charges
- Mortgage Bond charges/ Legal fees, if applicable
- Postage & Stamp duty fees
- Insurance/ Loan Protection Cover,if applicable
- Facility processing fees

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- ✓ Network of 53 branches situated island wide
- Easy Pay Machines, Payment Collection Centres, eZ Cash, branches of People's Bank, Sampath Bank PLC, Hatton N ational Bank PLC and Bank of Ceylon for lease rental payments and Sampath Vishwa, HNB and People's Wave online payment platforms.
- Speedy turnaround time (TAT)
- ✓ Facility is processed fast
- ✓ Dedicated and skilled marketing staff who provide exceptional service.

a business would require	Corporate customers can		•	Reasonable	Pricing	&
to expand and grow.	apply for a loan provided		•	Charges		~
to expand and grow.				Charges		
	they produce the following		✓	Competitive p	ricing/inte	rest
	documentation;			rates		
	Proof of Identification					
	(BR/Form 41 or 01)					
	(51)/10/11/41 01 01/					
	<ul> <li>Proof of Registered</li> </ul>					
	Address (Form 13)					
	<ul> <li>Proof of Financials that</li> </ul>					
	require to be disclosed					
	(Financial					
	Statements/Bank					
	Documents/other proof					
	documents)					
	Proof of					
	Collateral/Security					
	(Property/Vehicle)					
	Consumban dataila					
	Guarantor details     (NUC /B:III / III					
	(NIC/Billing/Income					
	proof)					

Margin	Margin Trading facility is a	Eligibility:	An agreed amount of interest	N/A	This facility enables a borrower to
Trading	,	,	would be charged on the	IV/ A	trade-in a higher volume of
Trauling	loan advanced specifically		<u> </u>		ı
	to purchase quoted	,	borrower each month, based		,
	securities (listed on the		on the outstanding balance		resources would normally
	Colombo Stock Exchange)		which will be capitalized on,		permit.
	against an agreed	corporations	each month.		
	collateral.	incorporated in Sri Lanka			There is opportunity to invest in
		<ul> <li>Any funds approved by</li> </ul>			new securities without selling
	AFL is licensed by the	the Ministry of Finance			existing shares or making any
	Securities and Exchange	A person/ company who			additional capital investment
	Commission (SEC) of Sri	has never been declared			from customer's own funds.
	Lanka as a margin trading	bankrupt or blacklisted			
	provider.	by the SEC.			Facilities are provided through
					any registered broker.
		The Margin limit will be			
		determined through a study			
		of the client's background,			
		net worth, assets owned,			
		standing, knowledge of the			
		stock market etc.			
		Stock Market etc.			
		Although a higher limit could			
		be offered to the client based			
		on the above mentioned			
		factors, the floating limit of			
		, ,			
		the client will always be 50%			

		of the acceptable value of the tradable shares.  AFL does not advance money to purchase unquoted Securities or shares from private placements, nor to deal in the borrower's own company shares.			
Commercial Papers	Commercial Papers are issued, on private placement basis, to fulfill short term and immediate funding requirements of the Company	N/A	N/A	N/A	N/A